

# INVESTOR RELATIONS

At MLT, we believe that effective two-way communication is vital to building quality relationships and creating value for stakeholders. This approach guides the way we engage with unitholders, analysts, financial media and the wider investment community, and underpins MLT's proactive investor relations programme.

The planning and delivery of our investor relations programme rests on our dedicated Investor Relations team which works closely with senior management to facilitate high standards of disclosure and effective two-way communication with stakeholders.

The principles and practices guiding our approach to investor engagement is detailed in our Investor Relations Policy, which is published on MLT's corporate website.



## READ MORE ABOUT MLT'S INVESTOR RELATIONS POLICY

<https://www.mapletree logisticstrust.com/Investor-Relations/>



MLT's 13th Annual General Meeting

## ENGAGING INVESTORS: IR BEST PRACTICES

We endeavour to provide the investment community with an accurate account of MLT's affairs through timely and regular disclosures of material developments, financial performance and operational updates, enabling investors to make informed decisions.

We leverage multiple communication platforms to achieve this, including the Singapore Exchange's web-based platform, SGXNet, and MLT's corporate website at [www.mapletree logisticstrust.com](http://www.mapletree logisticstrust.com).

MLT's website functions as a comprehensive online repository of key investor information, providing unitholders and investors with convenient access to the Trust's financial announcements, news releases, presentations, sustainability reports, circulars and detailed information on its assets and the management team.

Investor Relations also leverages communication platforms such as one-on-one meetings, investor conferences and non-deal roadshows to update investors and address their queries on MLT's strategy, business, industry and outlook. With most markets reopening for business and travel in the second half of FY22/23, physical meetings picked up pace as investors welcomed the return of

face-to-face meetings after two years of virtual meetings.

In FY22/23, we had meetings with over 170 institutional investors from various markets including Singapore, Europe, Hong Kong SAR, Malaysia, Thailand, the United Kingdom and the United States. We also held a series of one-on-one meetings with investors in MLT's perpetual securities and medium term notes. In addition, we resumed the conduct of property site visits for investors to our assets in Singapore and overseas markets.

To engage an investment community that is becoming increasingly global and digitally connected, we conduct live webcasts for our half-year and full-year results briefings. Recordings of the live audio webcasts are accessible on MLT's corporate website.

Furthermore, Unitholders and investors can sign up for email alerts to receive prompt updates on MLT's corporate developments as well as send queries or feedback through a dedicated email address: [Ask-MapletreeLog@mapletree.com.sg](mailto:Ask-MapletreeLog@mapletree.com.sg).

In January 2022, MLT was the first SGX-listed REIT to conduct a hybrid-format general meeting incorporating investor-friendly features of live voting and live Q&A for both Unitholders attending in person or virtually. Our efforts to

elevate the level of our engagement with Unitholders set a benchmark for the industry and the event was well received by the investment community.

Following the success of our January 2022 hybrid-format general meeting, MLT's 13th Annual General Meeting ("AGM") held on 18 July 2022 was conducted in a similar format where Unitholders could elect to attend in person or virtually. The physical meeting provides us with an excellent opportunity to meet our retail Unitholders in person and promotes greater interaction between management and Unitholders.

Ahead of the AGM, MLT Unitholders were invited to submit their questions and our responses were published on MLT's corporate website and SGXNet. Following the conclusion of the AGM, a formal announcement of voting results was uploaded to SGXNet and MLT's corporate website. The minutes of the AGM and related documents were posted on our corporate website for greater transparency and accessibility.

## ANALYST COVERAGE

MLT is currently actively covered by 16 local and foreign sell-side research houses.

### Research House

Bank of America

CGS-CIMB

Citigroup

CLSA

Credit Suisse

Daiwa Capital Markets

DBS

HSBC Global Research

JPMorgan

Maybank Kim Eng

Macquarie Research

Morgan Stanley

Morningstar Research

OCBC

UBS

UOB KayHian

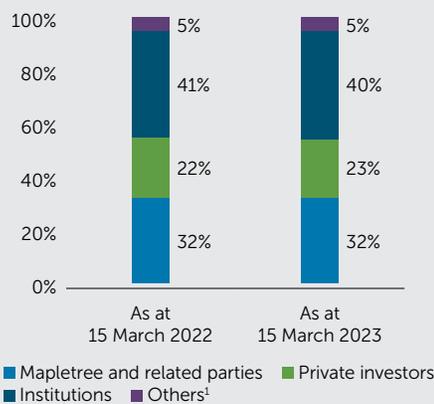
## FINANCIAL CALENDAR

Event/Activity	FY22/23	FY23/24 (Tentative)
1Q results announcement	21 July 2022	July 2023
1Q distribution to Unitholders	9 September 2022	September 2023
2Q results announcement	25 October 2022	October 2023
2Q distribution to Unitholders	13 December 2022	December 2023
3Q results announcement	19 January 2023	January 2024
3Q distribution to Unitholders	13 March 2023	March 2024
4Q and FY results announcement	1 May 2023	April 2024
4Q distribution to Unitholders*	22 May 2023	June 2024

\* The 4Q distribution to Unitholders for the period 1 January 2023 to 31 March 2023 was paid together with the advanced distribution for the period 1 April 2023 to 10 April 2023 in view of the private placement undertaken on 30 March 2023.

### Unitholders:

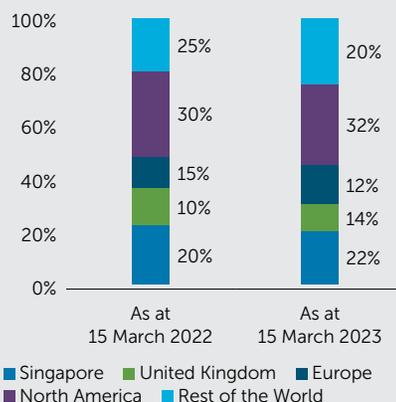
#### Unitholder Profile by Type



1 Others include corporates, brokers, non-profit organisations, custodians and nominees

### Unitholders:

#### Institutional Holders By Region



## UNITHOLDERS ENQUIRIES

For enquiries on MLT, please contact:

### The Manager

**Ms Lum Yuen May**

Investor Relations

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E: Ask-MapletreeLog@mapletree.com.sg

W: www.mapletree.logisticstrust.com

### Substantial Unitholders Enquiries:

E: \_MLT\_disclosure@mapletree.com.sg

### Unit Registrar

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## UNITHOLDER DEPOSITORY

For depository-related matters, please contact:

### The Central Depository (Pte) Limited

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Singapore 138589

T: (65) 6535 7511

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